

# VIPOND FIRE PROTECTION

**Vipond Fire Protection offers a nationwide service for the design, installation and maintenance of complete fire detection and suppression systems.**

Having grown increasingly frustrated by their two multi-functional devices being out of operation frequently whilst waiting on replacement toner, Financial Controller, Christine Taylor decided it was time for a review.



Vipond Fire Protection had two multi-functional devices which had high print costs. There were also a small fleet of desktop printers and their supplier did not offer a service contract on these. The toner was expensive and when one machine broke down Vipond ended up buying a new device thus a high turnover of printers.

## THE SOLUTION...

UTAX Partner, Document Data Group supplied Vipond with two new Multifunctional Devices and

a fleet of Desktop Printers.

Document Data Group treat all print devices as equal and thus a full service contract as well as automatic toner replenishment, automatic meter readings and Tiered Billing on coloured copies is provided.

**“The new service agreement and Tiered Billing have gained us an annual saving of £4000 at our East Kilbride Office.”**

## THE RESULT...

Financial Controller Christine Taylor said, “Steve opened our eyes to the hidden costs of our current Printer Fleet. The new service agreement and Tiered Billing have gained us an annual saving of £4000 at our East Kilbride Office. The automatic toner replenishment gives us peace of mind and automatic meter readings provide accurate information and eliminate the issue of credits or outstanding amounts associated with estimate readings.

Following the success of this supplier relationship we have now gone on to roll this out in our offices in Solihull and Swansea.”

## AT A GLANCE

- 2 new multi-functional devices
- Upgraded printer fleet
- Full service contract
- Tiered Billing
- Annual saving of £4000



For more information call **+44 (0)1793 786 000** or email **sales@utax.co.uk**

**UTAX: THE UK NETWORK OF PRINT SOLUTIONS EXPERTS**

