

## TIERED BILLING OFFERS EXTRA SAVINGS FOR SAMLESBURY PRIMARY SCHOOL

Samlesbury School, is a Preston based Primary School that aspires to be a foundation that values and respects every member of its community. The school aim to pursue excellence wherever it may be found.

The School Business Manager made contact with a UTAX Partner, having acknowledged their extensive experience in the education sector and having noted that they were spending a large chunk of their budget on printing alone.

### THE SOLUTION...

The UTAX Partner carried out an audit of the schools print processes and pain points.

The school was concerned that they were manually ordering their toners and they were not being delivered on time, resulting in a photocopier being out of use, until supplies arrived.

The UTAX Partner established a need for automatic toner ordering services and a service which would offer reductions for colour printing, due to their increasingly expensive colour charges.



As such, the UTAX Partner suggested the use of UTAX SMART to enable automatic toner ordering and UTAX Tiered Billing to ensure the school were only ever being charged for the colour they used.

### TIERED BILLING...

Investigation into Samlesbury's print processes, highlighted that UTAX's Tiered Billing would reduce their colour costs by a further 30%, as it only charges for the amount of colour used. Other manufacturers are known for charging a standard click charge, which costs the customer the full amount, even if they have only used a dot of colour on the page.

### THE RESULT...

"The UTAX Partner offered us an exceptional rate and the sales representative was a wonderful person to work with. I trust him as he works with a lot of schools in the North West and he has delivered on everything he promised, especially the extra savings using the Tiered Billing," comments the School Business Manager.

### UTAX SMART...

"The automated toner ordering works perfectly. The toners always arrive a couple of days

### AT A GLANCE

- Easy to use, wonderful copies
- We saved lots of money instantly
- Very efficient service response, dealt with an issue we had with our IT very quickly
- The automated toner ordering service works brilliantly
- Rescued our school from 'Triple Click'

before they are required," adds the School Business Manager.

### RESCUED FROM TRIPLE CLICK...

"Finally, we were unaware that we were actually paying 3x more per colour print than we should have been. The sales representative from the UTAX Partner identified this and proved to us that we were being overcharged and billed for the 'Triple Click,'" adds the School Business Manager.

For more information call **+44 (0)1793 786 000** or email **sales@utax.co.uk**

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