

## SIX FIGURE SAVINGS FOR LEADING SECONDARY SCHOOL

St Edmund Arrowsmith Centre for Learning is a centre of secondary education in Whiston, Precot. It has around 1000 pupils and is a leading edge school.

Having previously entered into a contract that they did not fully understand, it was vital that the school cut their costs and regained some control and trust.

"We had to battle with our old supplier and their unfair demands. It was refreshing when I met with the UTAX Partner because I felt I could work with them; they understood our needs and I felt I could trust them," adds the School Business Manager.

The size of the school means high print demands. However, the UTAX Partner was able to make some vital recommendations, such as rationalising the fleet to remove unused machines, positioning the machines nearer to the high usage departments and redirecting large print jobs to the reprographics machine.

### THE SOLUTION...

After running a full print review and audit on the school's print patterns, the UTAX Partner was able to show them the dramatic

savings they could be making.

They suggested the use of aQrate and 'Scan to Email' to improve workflows and efficiencies' as well as for clarity of costs and departmental billing.

### THE RESULTS...

After creating and implementing a bespoke plan, the school has provided feedback to suggest a huge improvement in the print management and efficiency levels.

"Everyone loves the 'Scan to Email' feature, we couldn't be without it".

"We needed the advice, we aren't the experts and our Account Manager has fulfilled what he promised," adds the School Business Manager.

Finally, over the term of the contract, the UTAX Partner has been able to save St Edmund a six figure sum. This is a huge improvement from the previous contract that the School Business Manager described as "confusing and all over the place".

### AT A GLANCE

- aQrate 'Scan to Email' feature
- Cost transparency
- One simple, easy to read bill
- Six figure saving over the term of the contract
- Departmental billing has been a huge help
- Expert suggestions
- Improved efficiency



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